

Brokerage ABZ

153 Securities Way, Suite 1001 Richmond, VA 00150 215.231.5543 www.brokerageabz.com

About this Application

This is a Retail Brokerage Account Application. Please read it carefully, as you will select products and services, tell us how you want to communicate with us, and agree to certain provisions that will govern our relationship. When we accept it, this Application and all accompanying or supplemental documents form the entire Agreement between us for this account.

Unless otherwise indicated in this Application, the words "you," "your," "yourself," and "yours" mean the applicant(s). The words "we," "us," and "our" mean {Brokerage ABZ, 153 Securities Way, Suite 1001, Richmond, VA 00150} and our branches, subsidiaries, and affiliates.

Getting Started

Please complete and sign this Application, along with any required supplemental forms identified through this application process.

In order to complete this Application, you will need some or all of the following information:

- · Identification information, such as a driver's license, passport, or another type of government-issued identification
- · Social Security Number
- · Federal tax information
- · Information about your annual income, debt, expenses, and net worth
- · Trusted contact person information
- [Firms can include other relevant documents or information]

The above information helps us comply with various securities regulations and rules and the USA PATRIOT Act, a Federal law that requires all securities firms to obtain, verify, and record information that identifies each applicant. The information also helps us more fully understand your investment profile and identify what types of investments or strategies may be suitable for you. Please note: if we cannot verify the information you provide, we may be required to restrict or deny your account.

Please remember to notify us if you experience a significant life change, such as the birth of a child, marriage, divorce, death of a spouse, loss of a job, change in financial situation, etc.



Select An Account

Account Type
☐ Individual Account
☐ Joint Account (more than one account holder)
[Firms should include the appropriate joint account types consistent with the states in which they are doing business, e.g., Tenants by the Entirety, Joint Tenants with Right of Survivorship, Community Property, Tenants in Common, etc.]
Other Accounts
Do you have other accounts with us? Yes No

ACCOUNT NUMBER: Page 2 of 11

2 Please Tell Us About Yourself

Primary Applicant					
Contact Information					
Mr. Mrs.	Ms. Dr.	Suffix	☐ Sr.	☐ Jr.	
First Name	Middle N	Name		Last Name	
Permanent Address					Apt/Suite No.
City	State	ZIP Code		Country	
Work Phone	Home Phone	Mobile Pho	ne	Email Address	
Please check if you have be	en at your current home a	nddress for less	than one yea	r.	
Mailing Address (if different from	above)				Apt/Suite No.
City	State	ZIP Code		Country	
Are you: ☐ Single ☐ Married ☐	Domestic Partner	vorced 🗌 Wi	dowed	Number of Depe	ndents:
Employment Status					
Are you currently: Employed Self-Emp	oloyed	loyed	Retired	☐ Student	☐ Other:
Job Title			Occupation	1	
Employer			Years with	this Employer	
Business Address					Apt/Suite No.
City	State	ZIP Code		Country	
USA PATRIOT Act Informat	i on (Required by Fede	ral law—See	page 1)		
All applicants please provide the	information below. Non-re	esident aliens, a	lso include a	completed W-8BI	EN.
Date of Birth (mm/dd/yyyy)	Social Security or Taxpa	ayer ID No.	Country of	Citizenship	
ID No. (Select one): Driver's	License Passport	State ID	Other Gov	ernment-issued II	D Place/Country of Issuance
Issue Date (mm/yyyy)	Expiration Date (mm/yy	yy)	Country of	Tax Residence (i	f different than country of citizenship)

ACCOUNT NUMBER: Page 3 of 11



Please Tell Us About Yourself—CONTINUED

Co-App	olicant (if ap	plicable)					
Contact I	Information						
☐ Mr.	☐ Mrs.	☐ Ms.	☐ Dr.	Suffix	☐ Sr.	☐ Jr.	
First Name)		Middle N	Name		Last Name	
Use the	e same contact	information li	sted for the prir	mary applica	nnt.		
Permane	ent Address						Apt/Suite No.
City			State	ZIP Co	de	Country	
Work Pho	one	Home	Phone	Mobile	Phone	Email Address	
Mailing A	Address (if differe	nt from above)				Apt	t/Suite No.
Mailing A	Address (if differe	nt from above)				Apt	t/Suite No.
City			State	ZIP Code	•	Country	
Employm Are you co		f-Employed	☐ Not Emp	loyed	Retired	☐ Student	☐ Other:
	, <u> </u>	. ,					
Job Title					Occupatio	n	
Employe	r				Years with	this Employer	
Business	Address					Apt	/Suite No.
City			State	ZIP Code		Country	
ΙΙςα ρατ	ΓRIOT Act Info	rmation (Re	quired by Fede	eral Law—S	ee nage 1)		
		`	. ,		,	a completed W-8BEN.	
Date of Bi	irth (mm/dd/yyyy)) Social S	Security or Taxpa	ayer ID No.	Country	of Citizenship	
ID No. (S	Select one): D	river's License	☐ Passport	☐ State ID	Other Gov	vernment-issued ID	Place/Country of Issuance
Issue Dat	te (mm/yyyy)	Expirati	ion Date (mm/yy	уу)	Country o	of Tax Residence (if dit	fferent than country of citizenship)

ACCOUNT NUMBER: Page 4 of 11



Please Tell Us About Yourself—CONTINUED

Trusted Contact Person Information (optional)

Relationship to Primary Applicant/Co-Applicant:

This voluntary template reflects FINRA Rule 2165 (Financial Exploitation of Specified Adults) and amendments to FINRA Rule 4512 (Customer Account Information) relating to financial exploitation of seniors. Please note that Rule 2165 and the amendments to Rule 4512 went into effect on February 5, 2018.

By choosing to provide information about a trusted contact person, you authorize us to contact the trusted contact person listed below and disclose information about your account to that person in the following circumstances: to address possible financial exploitation, to confirm the specifics of your current contact information, health status, or the identity of any legal guardian, executor, trustee or holder of a power of attorney, or as otherwise permitted by FINRA Rule 2165 (Financial Exploitation of Specified Adults). ☐ Mr. ☐ Sr. ☐ Jr. Mrs. ☐ Ms. ☐ Dr. Suffix First Name Middle Name Last Name Address Apt/Suite No. City State ZIP Code Country Work Phone Home Phone Mobile Phone **Email Address**

ACCOUNT NUMBER: Page 5 of 11



Please Tell Us About Yourself—CONTINUED

All Applicants							
Industry and Other Affiliations							
Primary Applicant	Applicant Co-Applicant Are you, your spouse, or any other immediate family members, including parents, insiblings and dependents:						
Yes No	☐ Yes	☐ No		branch manager, registe	red repres	example, a sole proprietor, entative or other associated ator?	
			If yes, please specify entity please provide a copy of the			oval for you to open this account, nis Application).	
			☐ Broker-Dealer or Munic ☐ FINRA or other Self Re (*Including a national secu agency or the Municipal Se	gulatory Organization* [State or securities	ent Adviser Federal Securities Regulator association, registered clearing	
			Name of entity(ies):				
Yes No	☐ Yes	☐ No	An officer, director or 10 th Name of company and syn	,	-	• •	
Yes No	Yes	□ No	A senior military, govern Name of country:				
			[Firms may consider whether to products and services they offer		ontext of the	ir risk assessment procedures and the	
Financial Situation	i on and Ne	eds, Liqui	idity Considerations, an	nd Tax Status			
Please tell us your b	est estimate	e as to:					
ANNUAL INC (from all sou	COME ¹		NET WORTH ² cluding your residence)	LIQUID NET WOR	TH ³	TAX RATE (highest marginal)	
☐ \$25,000 and unc	ler	S25	5,000 and under	☐ \$25,000 and under		O-15%	
\$25,001-50,000		S25	5,001-50,000	\$25,001-50,000		☐ 16-25%	
\$50,001-100,000)	S50),001-200,000	\$50,001-200,000		26-30%	
\$100,001-250,00	00	S20	00,001-500,000	\$200,001-500,000		□ 31-35%	
\$250,001-500,00	00	S50	00,001-1,000,000	\$500,001-1,000,000		Over 35%	
Over \$500,000		\$1 ,	000,001-3,000,000	\$1,000,001-3,000,000			
		Ov	er \$3,000,000	Over \$3,000,000			
	ANNUAL EXPENSES ⁴ SPECIAL EXPENSES ⁵ (recurring) LIQUIDITY NEEDS						
\$50,000 and under \$50,000 and under \$50,001-100,000 \$50,001-100,000 \$100,001-250,000 \$100,001-250,000 \$250,001-500,000 Over \$500,000 Timeframe for specific			00,001-250,000 50,001-500,000 er \$500,000 ame for special expenses:	investments in this accou	unt without the lack of	vert to cash all or a portion of the experiencing significant loss in a ready market, or incurring ick one)	
		☐ VVII	hin 2 years	_			

3-5 years ☐ 6-10 years

Annual income includes income from sources such as employment, alimony, social security, investment income, etc.

Net worth is the value of your assets minus your liabilities. For purposes of this application, assets include stocks, bonds, mutual funds, other securities, bank accounts, and other personal property. Do not include your primary residence among your assets. For liabilities, include any outstanding loans, credit card balances, taxes, etc. Do not include your mortgage.

Liquid net worth is your net worth minus assets that cannot be converted quickly and easily into cash, such as real estate, business equity, personal property and automobiles, expected inheritances, assets earmarked for other purposes, and investments or accounts subject to substantial penalties if they were sold or if assets were withdrawn from them.

Annual expenses might include mortgage payments, rent, long-term debts, utilities, alimony or child support payments, etc. Special expenses might include a home purchase, remodeling a home, a car purchase, education, medical expenses, etc.

ACCOUNT NUMBER: Page 6 of 11



Please Tell Us About Yourself—CONTINUED

Investment Risk Tolerance

Investing involves risk. Different investment products and strategies involve different degrees of risk. The higher the expected returns of a product or strategy, the greater the risk that you could lose most of your investment. Investments should be chosen based on your objectives, timeframe, and tolerance for market fluctuations. Please select the degree of risk you (and any co-applicants, if applicable) are willing to take with the assets in this account. Conservative. I want to preserve my initial principal in this account, with minimal risk, even if that means this account does not generate significant income or returns and may not keep pace with inflation. Moderately Conservative. I am willing to accept low risk to my initial principal, including low volatility, to seek a modest level of portfolio returns Moderate. I am willing to accept some risk to my initial principal and tolerate some volatility to seek higher returns, and understand I could lose a portion of the money invested. Moderately Aggressive. I am willing to accept high risk to my initial principal, including high volatility, to seek high returns over time, and understand I could lose a substantial amount of the money invested. Significant Risk. I am willing to accept maximum risk to my initial principal to aggressively seek maximum returns, and understand I could lose most, or all, of the money invested. **Financial Investment Experience** We are collecting the information below to better understand your investment experience. We recognize your responses may change over time as you work with us. Please check the boxes that best describe your investment experience to date. Investment Years experience Transactions per year (excluding automatic investments) Mutual Funds/ \Box 0 Over 5 0-5 □ 6-15 Over 15 **Exchange Traded Funds** □ 1-5 Individual Stocks Пο ☐ 1-5 Over 5 □ 0-5 □ 6-15 Over 15 $\prod 0$ ☐ 1-5 Over 5 □ 0-5 □ 6-15 **Bonds** Over 15 1-5 □ 0 Over 5 0-5 6-15 Over 15 **Options** □ 0-5 Over 15 Securities Futures Пο ☐ 1-5 Over 5 □ 6-15 Annuities Пο ☐ 1-5 Over 5 □ 0-5 □ 6-15 Over 15 $\prod 0$ 1-5 Over 5 0-5 6-15 Over 15 Alternative⁶ Пο □ 1-5 Over 5 Margin ⁶ May include structured products, hedge funds, etc. Decision-Making (check all that apply) I consult with my broker, investment adviser, CPA, or other financial professional. I generally make my own decisions and/or consult with my co-applicant(s). I discuss investment decisions with family and/or friends.

ACCOUNT NUMBER: Page 7 of 11



Please Tell Us About Yourself—CONTINUED

Other Investments

Please provide what types of it					nts to help us i	more fully unders	tand your investment profile and identify
Investment ty	pe/Description	on F	Firm holding th	ne investment		Α	amount (\$US)
						\$	3
						\$	3
						\$	3
						\$	3
						\$	3
						\$	3
						\$	3
						\$	3
						\$	3
						\$	3
(use additional	space as nee	eded)					
Authorizatio	n to Trade	(if applicab	le)				
Please provide	e us with the c	contact inform	ation for any pe	erson other than	the account h	nolder(s) who has	trading authorization over the account.
☐ Mr.	☐ Mrs.	☐ Ms.	☐ Dr.	Suffix	☐ Sr.	☐ Jr.	
First Name			Middle	Name		Last Name	
Permanent Ado	dress						Apt/Suite No.
City			State	ZIP Code	!	Country	
				Mobile Phone			

ACCOUNT NUMBER: Page 8 of 11



Tell Us How You Intend to Use This Account

The more we know about you and your goals for this account, the better we can serve you. Please answer the following questions about your investment objectives and investment time horizon to help us determine which investment products and strategies are suitable for you.

Investment Objectives and Investment Time Horizon The investments in this account will be (check one):

The investments in this account will be (check one):	I plan to use this account for the following (check all that apply):			
Less than 1/3 of my financial portfolio Roughly 1/3 to 2/3 of my financial portfolio More than 2/3 of my financial portfolio	Generate income for current or future expenses Partially fund my retirement Wholly fund my retirement Steadily accumulate wealth over the long term Preserve wealth and pass it on to my heirs Pay for education Pay for a house Market speculation Other: [If a customer chooses multiple objectives that appear inconsistent, a firm must conduct appropriate supervision and meaningful suitability determinations, as applicable, in light of such differences (e.g., clarify the customer's intent and, if necessary, reconcile and/or determine how to handle the customer's differing investment objectives).]			
The expected period of time you plan to invest to achieve your financial ☐ Under 1 year ☐ 1-2 years ☐ 3-5 years	goal(s): ☐ 6-10 years ☐ 11-20 years ☐ Over 20 years			
Other Information				
Please provide us with any additional information not requested above to profile and identify what types of investments or strategies may be suitable to the control of the				
(use additional space as needed)				

ACCOUNT NUMBER: Page 9 of 11



Tell Us How You Will Fund This Account

Tell US HOW YOU WIII FULL	
Please tell us how you are funding this accou	nt (check all that apply):
☐ Income ☐ Pension or retirement savings ☐ Funds from another account ☐ Gift ☐ Sale of business or property	☐ Insurance payout ☐ Inheritance ☐ Social Security benefits ☐ Home Equity Line of Credit/Reverse Mortgage ☐ Other:
Tell Us How You Want to \	Work With Us
Account Features	
[Firms may use this section to indicate any admanagement programs, and the like.]	Iditional account features or offerings such as check writing services, debit/credit cards, cash
Please note: You may change your account for	eatures and options at any time, with advance written notice to us.
Borrowing Money to Buy Securities (E	Buying "On Margin") – Please Read Carefully
	noose to have a "margin loan account" (customarily known as a "margin account"). To help you of for you, please read this information, the Margin Loan Agreement and the Margin Disclosure
In a margin loan account, we may lend you a	in full by the settlement date of the purchase (generally three business days from the purchase). portion of the purchase price. This is called buying securities "on margin." For example, when you on margin, you typically must deposit at least 50% of the purchase price, and we would loan you borrowed funds and the interest incurred.
requirement, you may be subject to a "margin securities to your account immediately, or (2) advance. We will decide which of your securi	ant and the value of your holdings declines below the firm's and /or regulatory maintenance margin call." This means that we can either (1) require you to deposit additional cash or margin-eligible sell any of the securities in your account to cover any shortfall, without informing you in ties to sell. Even if we notify you that you have a certain number of days to cover the pefore that timeframe expires. Further, we may increase at any time the level of equity that you triggering a margin call.
	margin loan account to others. This should not impede your ability to sell these shares, but may be preferred tax treatment on certain dividend payments.
[Firms may specify here individual policies on	how trades are handled if there are insufficient funds for margin or cash accounts.]
	appropriate for those investors who can tolerate losing more than the amount of money of margin, even in a margin loan account, always pay for your purchases in full by the settlement
☐ No I do not want the ability to borrow fund	s in my account, which means I will have a cash account.
Yes I want the ability to borrow funds in m understand my rights and obligations under	y account. I have read the Margin Loan Agreement and the Margin Disclosure Statement and er them.
Note: If you do not check any box above, by o	default you will have a cash account.

[Firms should indicate what type of account will be the default if the customer fails to indicate a choice above.]

ACCOUNT NUMBER: Page 10 of 11



Tell Us How You Want to Work With Us—CONTINUED

Managing Your Cash

Sometimes there is cash in your account that hasn't been invested. For example, you may have just deposited money into your account without giving instructions on how to invest it, or you may have received cash dividends or interest. We will automatically place—or "sweep"—that cash into one of the cash management programs listed below—also called "cash sweep programs." Cash management programs offer different benefits and risks, including different interest rates, customer protections and insurance coverage (namely, FDIC or SIPC coverage). Some may have certain eligibility criteria, such as minimum cash balances and specific account types.

Please choose one of the cash management programs listed below. You may instruct us to change your selected cash management program at any time to another, if you meet the eligibility criteria of the new cash management program. If you do not choose one, we will automatically place your uninvested cash into the default cash management program, which will be [XXXX]. We will give you advance notice of any change in your choice or of the options generally available to you. We may need your consent for certain changes, but not for others. For more information on available cash management programs, please see [Cash Management Disclosure Document], which we will provide to you.

Sales proceeds (check one):	Dividends/interest (check one):
 ☐ Mail check to the address of record ☐ Send directly to your bank account. Please provide bank name and account number: 	☐ Mail check to the address of record☐ Send directly to your bank account. Please provide bank name and account number:
Sweep into Money-Market Fund Securities Investor Protection Corporation (SIPC ⁷) Protected Sweep into Money-Market Deposit Account Federal Deposit Insurance Corporation (FDIC ⁸) Insured Other:	Sweep into same investment as indicated at left Reinvest in the same security
	or other financial difficulty. Each customer may be protected up to \$500,000, or other financial difficulty. Each customer may be protected up to \$500,000, or customer securities when the brokerage fails, whether the securities are missing protect against ordinary market loss. Not every investment is protected by SIPC and s. More information can be found at www.sipc.org or by calling 1-202-371-8300. enerally is insured for up to \$250,000 for non-retirement accounts, and up to
Communications Options	
Unless you choose otherwise, we will use postal mail to send you any email when certain communications are available for you to access or communications by postal mail, please select one of the options below	nline. If you wish to be notified by email instead of receiving
prospectuses, account statements, proxy materials, tax-related do All communications except trade confirmations, account state about the online availability of all communications except trade co wish to receive by postal mail.	ements, and tax-related documents – I wish to be notified by email infirmations, account statements, and tax-related documents, which I still be notified by email about the online availability of all communications
If you choose email for any communications, please tell us the email at A copy of [Firm's] privacy policy will be provided to you along with this	address we should use: Application. [Firms can tailor this language to reflect how they will deliver

ACCOUNT NUMBER: Page 11 of 11



Tell Us How You Want to Work With Us—CONTINUED

-	g the boxes belo al mailing addre	-	t that all comm	unications for th	ne applicants l	isted on this App	lication be delivered to the following
Со-Арр	Applicant's Ma licant's Mailing A	Address					
Duplicate	Copies (optio	nal)					
	d duplicate copi		· ·	•		ed Documents	Tax-Related Documents Only
☐ Mr.	☐ Mrs.	☐ Ms.	☐ Dr.	Suffix	☐ Sr.	☐ Jr.	
First Name				Middle Na	ame	Last Name	
Address							Apt/Suite No.
City			State	ZIP Code)	Country	
Relationshi	p to Primary Ap	plicant/Co-					

ACCOUNT NUMBER: Page 12 of 11



Review and Submit This Application

Confirmations and Signatures – Please Read Carefully

By signing this Application, you affirm that you have received and read this Application and any supplemental documents governing this relationship. You affirm that the information you have provided is accurate and you agree to notify us of any changes in the information provided.

Tax Withholding	Certifications					
Please check all box	ces that apply, and	sign and date below.				
Primary Applicant	Co-Applicant					
		U.S. Person: Under penalty of perjury, I certify that: (1) I am a U.S. citizen, U.S. resident alien or other U.S. person, and the Social Security Number or Taxpayer Identification Number provided in this Application is correct (or I am waiting for a number to be issued to me); and (2) I am not subject to backup withholding because: (a) I am exempt from backup withholding; or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends; or (c) the IRS has notified me that I am no longer subject to backup withholding.				
		Certification Instructions: You must check this box if you cannot certify to item (2) above, meaning that you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return.				
		Non-Resident Alien : I certify that I am not a U.S. citizen, U.S. resident alien, or other U.S. person for U.S. tax purposes, and I am submitting the applicable Form W-8 with this form to certify my foreign status and, if applicable, claim tax treaty benefits.				
[Note: If the firm us on provisions that	•	Arbitration clause, it must comply with applicable FINRA disclosure requirements and restrictions medies.]				
The Internal Reven to avoid backup wi		not require your consent to any provision of this document other than the certifications required				
Signatures						
Primary Applicant Nam	e (please print)					
Primary Applicant Signa	ature	Date				
Co-Applicant Name (pl	lease print)					
Co-Applicant Signature	,	Date				
-	• •	and other required signature blocks here. Firms may also include or attach any additional business continuity plans, revenue sharing disclosures, etc.]				

Please mail your completed Application to the address listed below, or fax it to [1-999-000-9999].

Brokerage ABZ, 153 Securities Way, Suite 1001, Richmond, VA 00150

Firms: Internal Use Only